

Work shop 3 (AG3)

ICT-Network

International Competence Transfer Network

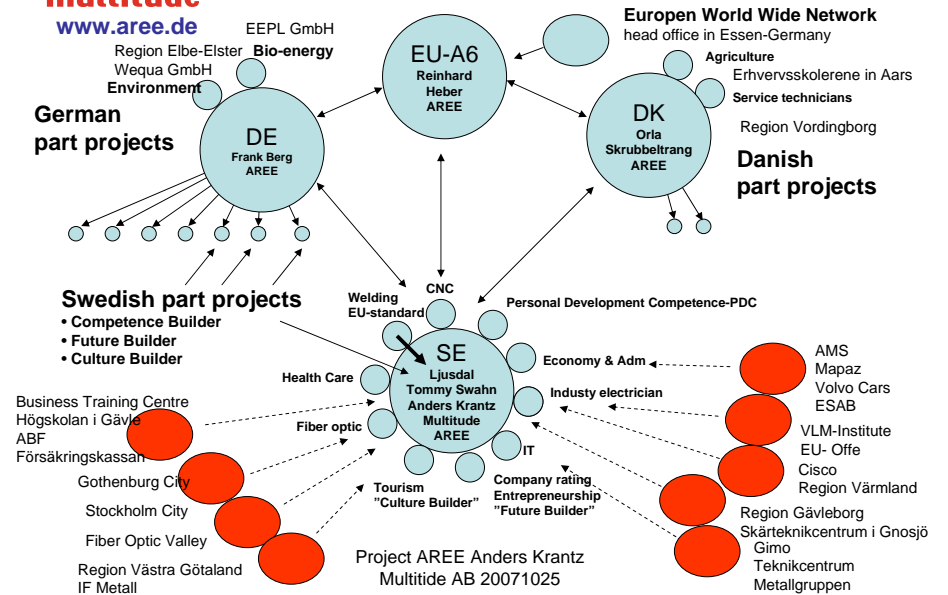
Moderators

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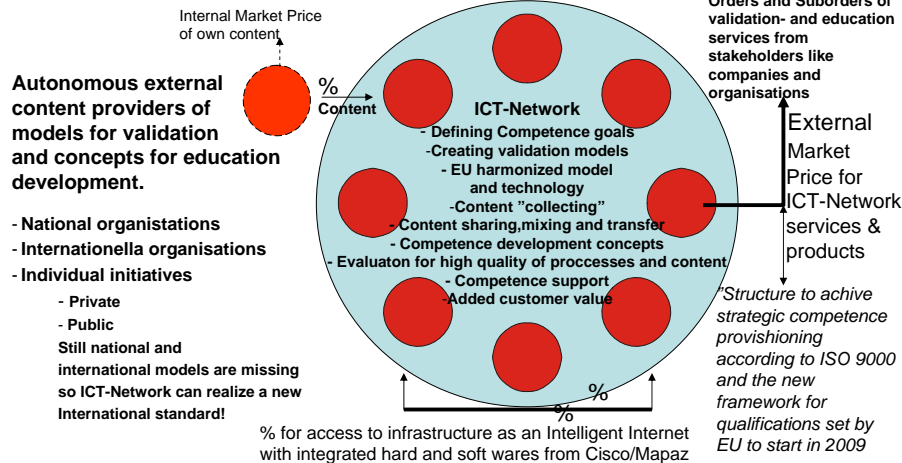
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Present situation – out of the AREE-perspective



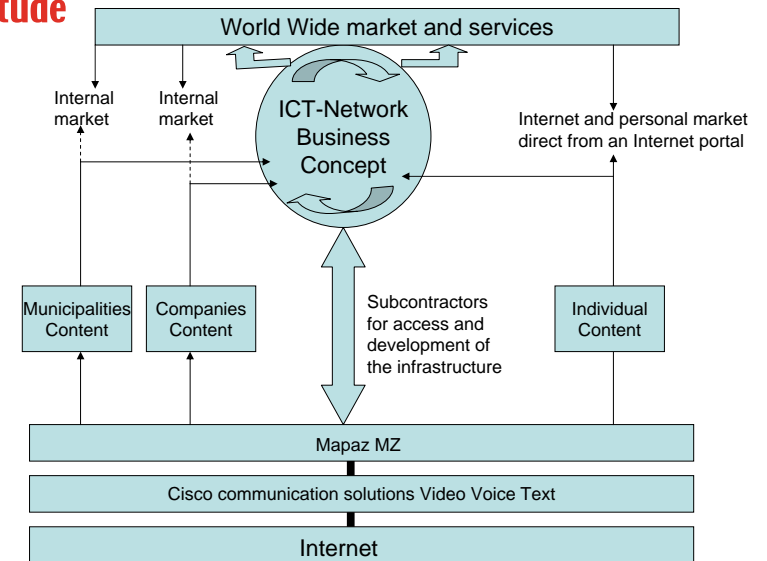
The future scenario

Business model: *International Competence Transfer Network (ICTN)*
"Supply chain/wheel to achieve qualified added values for the individuals"



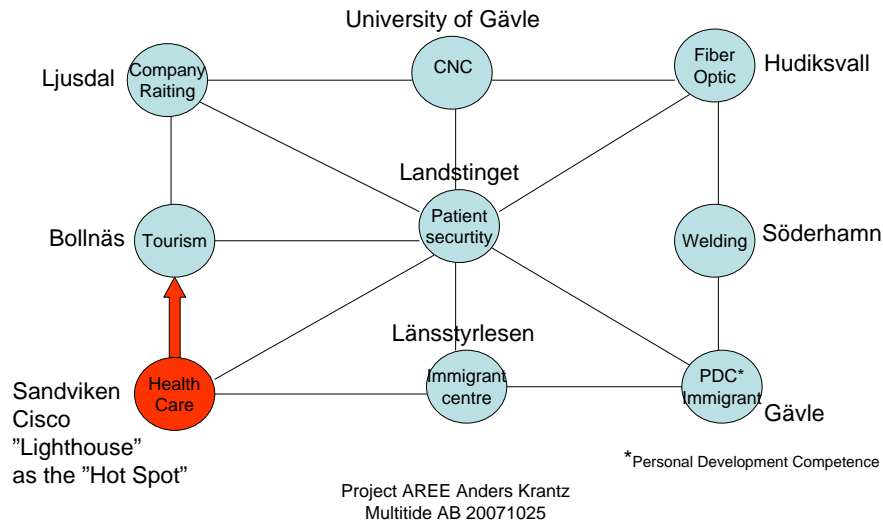
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Business scenario & supply chain within the ICT-Network



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Region Gävleborg co-operation in a Lighthouse as the first hub!



Possibilities and questions to be answered

- The hub is not yet set up to handle the complex scenario and the big interest
- How to organize to reach a critical mass of stakeholders and partners?
 - Cisco's interest is very important
- Centre of gravity, mass and power of initiative within the AREE regions!
- Model and organization to handle the development and future business possibilities are needed in the very short term!
- Small time window is still opened with big opportunities if we act now:
 - Cisco Light House
 - Development of models for validation built upon existing experience
 - Development of new competence development concepts
 - Qualifications and evaluation on all levels
 - Competence support through new internet based services can be developed around the concept ICT-Network and will create new kind of jobs which can be established in the AREE-regions
- There is a need of a fast pre study and new projects to secure the initiative and build the proposal for development model, organization and business model to realize a win/win concept for all partners and stakeholders.

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Questions to be answered and work to be done!

- **Model for national centra for validation within EU!**
- **Model for an international or European centra which can be both local or virtual operating and supported by the Internet!**
- **Model for development!**
- **Business form!**
- **Co-operation between stakeholders and partners!**
- **Business model!**
- **Financing!**
- **How to make the ownership fitting both private and public sectors in both short and long terms?**
- **The scoop of Work shop 3- Next step**

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